

Greetings!

I am your instructor and I am looking forward to meeting all of you. As I will be asking you to share a bit about yourself with the class, it is only fitting I give you some background on me as well.

I have been fortunate to have a varied and interesting life so far. Upon graduation from Indiana University in 1985, my post college endeavors have carried me through many unique professional experiences. From working as a photogrammetric analyst right out of college to publishing sales, software marketing, and business development to IT training, I have been blessed with good fortune and a unique perspective on life and education.

Prior to January 2001, the majority of my professional career was spent in the publishing industry where I held positions as Regional Director of Distance Learning for Pearson Education and Sales Director, for Prentice Hall Information Technology. In 2001 I joined the Michigan Virtual University where I served as the Program Director for the Information Technology Training Initiative. Since then, I have worked in sales and marketing for a number of education and training technology companies. I have been promoting online learning since the early 90's and I consider it a critical component of the future of all education, K-12 and Higher Ed.

Currently, I am a Solution Architect for Saba Software (www.saba.com). I work with the sales team as a product expert and consultant. I analyze the prospects needs and build product demonstrations that show how our software will address their specific business challenges. And of course, I have been teaching Sales and Marketing courses for LCC since 2001.

In addition to my paid work, I am a member of the US Coast Guard Auxiliary. I serve nationally as a Division Chief for Advanced Distance Learning Management and locally as a Public Affairs Officer. I volunteer my time to teach safe boating and other classes and give free boat safety inspections in hopes to save a few lives each year. I also train for and participate in operational missions such as patrol and search & rescue. The Auxiliary supports the Coast Guard in all of their public education and non-law enforcement missions. You can learn more about our local and national activities here: <http://wow.uscgaux.info/?unit=091-22-06>

On a more personal note, I have lived in Haslett since 1993 with my wife and a really old cat. Our 3 children are grown, graduated and living/working in other parts of the US. I enjoy most eco-friendly/non-motorized outdoor activities including cross-country skiing, sailing, swimming and hiking.

Sailing is my greatest passion and I have been doing it since the late 60's when my father built our first boat. I currently sail a Lightning and a Sunfish that I race every week on Lake Lansing.

My other interests include geo-spatial intelligence, weather-watching (I am a certified Weather Spotter) and I also have a passion for all technology.

Here are a few of my favorite websites:

- ☐ Lansing Sailing Club: www.lansingsailing.org
- ☐ National Databouy Center: <http://www.ndbc.noaa.gov/index.shtml>
- ☐ Favorite Podcast: Mysterious Universe: <http://mysteriousuniverse.org/>
- ☐ My YouTube Channel: <http://www.youtube.com/user/OspreyLightning>
- ☐ Recent Photo Album-Tall Ships 2016: <https://goo.gl/photos/CUpiCcqwKg6Pm2EGA>
- ☐ A Few Favorite Photos: <https://goo.gl/photos/UDy6Wq1xgCmEZ2h7A>