

MAY/JUNE 2018 RPORT FOR FLOTILLA COMMANDER 054-10-01; NICK GIACHINO. SUBMITTED JUNE 13, 2018.

- Moving forward toward yearly objectives; while over coming a few bumps along the way. The Flotilla Teamwork and Officer leadership has been outstanding. Our 2 setbacks being addressed are: 1) VSC's running behind schedule primarily due to inclement Weather during NSBW (Our well-developed plans were curtailed immensely), 2) Renting Storage Space is a new expense that we have successfully addressed. I will expand on our solutions to these 2 issues further in this report.
- Positive Financial results year to date; driven by Public Education Class Revenue and Received Grant. This positive revenue has afforded us the ability to pay for needed storage of materials and gear. We recently secured storage space at same facility with climate-controlled space of 10x15 versus original space of 10x20. Our FSO Material and Flotilla VC were able to reduce the amount of inventory we were carrying (DSO-MA helped relocate Division Gear we were carrying). This transition enabled our Flotilla to reduce Monthly rent by \$55; thus, making this necessary expense viable.
- RBS meeting held June 1 in an effort to develop plans to offset our NSBW shortfalls. We came up with the following: "Recreate a Local Safe Boating Week" prior to July 4th Holiday. This renewed focus against: VE, PA, PV, Ops Patrols at Wrightsville Beach will enable the Flotilla to make up some lost ground. We have set a calendar for the week of June 23-30 that has confirmed VE "Blitz Activity", Wrightsville Beach Wildlife Ramp PA Effort educating the Public, ramped up Ops Patrols on Weekend leading into July 4th, Monthly Program Visits enhancement.
- PA plans focused on our Local Safe Boating Effort commencing June 23.
- HR has been in front of recruiting efforts at all PE Classes, Vessel Safety Checks, and PA events. Through these efforts are where we have had most success. We have one new member this month going through the application process.
- Membership Training has been very effective on getting Recertifications of Crew and Coxswains (4 YTD) and New Crew successful in Qualification Process (2). We have 2 Crew and 1 Coxswain Trainees that are quickly approaching completion of all requirements; and preparing diligently for a successful QE experience. Our mentors have done a great job preparing all candidates. Jim Beecher has provided outstanding Leadership with regards to Membership Training. Communicating to all Flotilla Members what Training/ hours are needed to remain current and qualified.